

Behavioral Word Study

Gullibility

Our GULLIBILITY usually leads to very stressful results, so in-depth understanding can be priceless. According to Webster's Dictionary, GULLIBILITY relates to the ease in which one is deceived or cheated through some sort of trickery. For most of us, our GULLIBILITY occurs while we are in the midst of stress or acting too carelessly.

Please review and discuss the categories listed below and then brainstorm factors to add to the blank lines . Spend time reflecting on occasions when you experienced GULLIBILITY, including how and why you were able to be fooled. To test your understanding after studying this activity, fill in a Blank Word Study.

Symptoms

- ○ Oblivious
- ○ Acting too hastily
- ○ Over confident
- ○ Inexperienced
- ○ Rejecting warnings
- ○ Ignoring guidelines
- ○ Assuming too much
- ○ Trusting too much

○ _____ ○ _____

○ _____ ○ _____

Preventative Measures

- ○ Knowing guidelines
- ○ Remaining cautious
- ○ Getting 2nd opinion
- ○ Adding security aids
- ○ Awareness of lures
- ○ Verifying credentials
- ○ Following guidelines
- ○ Heeding warnings

○ _____ ○ _____

○ _____ ○ _____

Luring Claims

- ○ Exciting prospect
- ○ Eminent deadline
- ○ Rewarding claim
- ○ Mesmerizing offer
- ○ Threats/warning
- ○ Huge discount
- ○ Deceptive fine print
- ○ Pay later offer

○ _____ ○ _____

○ _____ ○ _____

Types of Exploits

- ○ False news/rumor
- ○ Fraudulent identity
- ○ Exaggeration
- ○ Bizarre theory
- ○ Deceptive claim
- ○ Bribery
- ○ Daring scheme
- ○ Computer hack

○ _____ ○ _____

○ _____ ○ _____

Damaging Consequences

- ○ Dishonor
- ○ Endangerment
- ○ Stress
- ○ Financial loss
- ○ Financial loss
- ○ Related problems
- ○ Liability
- ○ Own Imprisonment

○ _____ ○ _____

○ _____ ○ _____

Investigative Action

- ○ Reviewing docs
- ○ Researching options
- ○ Considering risks
- ○ Keeping records
- ○ Stalling
- ○ Questioning truth
- ○ Contacting authorities
- ○ Finding an attorney

○ _____ ○ _____

○ _____ ○ _____

© Emotional Intelligence Institute 2024